



2012 Aerosol Products Manufacturer Dues

REPORTING FORM

Mail Form and Payments to:
 American Coatings Association
 Attn: Accounting
 1500 Rhode Island Avenue, NW
 Washington, DC 20005

Aerosol Products Manufacturer Membership Dues for 2012:

Enter Net Domestic Sales of products. \$ _____

(See paragraph 2 on reverse.)

For Fiscal Year 2011 which ended (month) _____, (year) _____

Schedule to Calculate Aerosol Products Manufacturer Membership Dues:

1	2	3	4	5	6	7	8
IF Sales Are in Excess of	BUT Not Exceeding	THEN Enter Net Domestic Sales Rounded to Nearest \$100K	SUBTRACT Col. 1 from Col. 3 Enter Excess	MULTIPLY Col. 4 by Rate Below	ENTER Result Col. 4 x Col. 5	Base Dues	ADD Col. 6 + Col. 7 Result = Total Dues
\$ 50 million	\$ 99 billion	\$ _____	\$ _____ in millions	\$ 125 per million	\$ _____	\$ 20,000	\$ _____
20 million	50 million	\$ _____	\$ _____ in millions	250 per million	\$ _____	12,800	\$ _____
2 million	20 million	\$ _____	\$ _____ in millions	500 per million	\$ _____	3,800	\$ _____

If Net Domestic Sales are less than \$ 2 million, your 2011 dues are: \$3,800

I would like to pay these dues: Quarterly Semi-annually Annually

Method of payment: Check Enclosed Please Invoice Credit Card (AMEX, MC, VISA, DISCOVER)

Credit Card No. _____ Signature: _____ Exp. Date: _____

Company Information:	Direct all billing correspondence to:
Firm Name _____ Date _____	Name of Billing Representative _____
Phone _____ Fax _____ Website _____	Title _____
Street Address _____ City/State _____ Zip _____	Phone _____
Mailing Address _____ City/State _____ Zip _____	Fax _____
Name of Official Representative (print) _____ Signature of Official Representative _____	Email _____
Title _____ E-mail _____	Mailing Address _____
Name of Chief Financial Officer (print) _____ Signature of Chief Financial Officer _____	City/State _____ Zip _____

Instructions for Completing this Form:

1. Aerosol Products Manufacturer Membership

Aerosol products manufacturer membership consists of manufacturers of these products, who shall pay dues on their domestic sales of aerosol products manufactured or sold by them. Manufacturers of aerosol paint shall join ACA as a coatings manufacturer and pay dues according to that schedule.

2. Net Domestic Sales

Net domestic sales of aerosol products follow the dollar net sales figure appearing in your profit and loss statements for your last fiscal year, excluding those items not applicable to the paint industry subject to the following definition. Net domestic sales are: gross domestic sales less returns, allowances, trade, quantity and cash discounts, and freight on shipments direct to a customer. Freight to company warehouses and distribution centers may not be deducted.

3. Special Membership Procedures and Obligations

- a. Those who qualify for both manufacturer and supplier membership shall determine and report their net domestic sales of paint industry products and their dues on **both** this form and the supplier dues reporting forms.
- b. Aerosol manufacturer members who buy manufacturer and supplier products from domestic manufacturers, brokers or importers are not required to report their own resale of such products. These purchased products should be reported in the first instance by the supplier.
- c. "All or nothing rule": It is the policy of the Executive Committee that all domestic aerosol products manufacturing elements of a corporate entity must be included in the membership. Separate but wholly-owned domestic manufacturer subsidiaries of supplier members may

not be excluded from the membership held by the supplier company. This dues reporting form must include all paint manufacturing subsidiaries of the parent company.

4. Inventory Transfers

Interbranch or interdepartment inventory transfers of products, or inventory transfers to wholly-owned subsidiaries or affiliated companies are not to be regarded as sales for the purpose of this report. However, sales made by such subsidiaries or affiliated companies to others who purchase for use or resale should either be included in determining and reporting sales and dues obligations of the parent company or be reported on separate forms which, when fully executed, shall be individually submitted by such subsidiaries or affiliated companies.

5. Procedures Concerning Affiliates and Subsidiaries

If sales and dues obligations of affiliates or subsidiaries are included in the totals on this form, the listing of same by name or description should be attached to this form with a notation that this form constitutes a consolidated report and commitment of the parent company and its affiliates and subsidiaries.

6. Dues Information

Dues payable schedule: annual dues are payable by the 1st of January; semi-annual dues are payable by the 1st of January and July; and quarterly dues are payable by the 1st of January, April, July, and October. Members' annual reporting of dues should be made to association headquarters as soon as information is available after January 1. Please mail dues form and payment to: ACA, Attn: Accounting Dept., 1500 Rhode Island Avenue, Washington, DC 20005.

Terms of Agreement:

It is understood that, as a member of the American Coatings Association, Inc., we agree to abide by the association's bylaws and to support all the national activities of the association, and that we are entitled to receive all services and publications of the association; also that membership in the American Coatings Association, Inc., makes us eligible for membership in

regional or city associations on payment of local dues only, in such regional or city associations.

Please be advised that \$130 of your dues will be allocated for each subscription to ACA's magazine, *CoatingsTech*, sent to an employee of your company. This allows ACA to comply with second class postal regulations.

